



Welcome 2019 Partners & Sponsors!

Are you ready for the 2019 Medicare Summit....it's going to be here before you know it! We are reaching out to you with the current information and package for the 2019 Senior Summit on August 27, 28 & 29, 2019. Included is all the information needed to act now, by reading and sending your agreement back to us to secure your

preferred sponsorship and exhibit space.

This year's Summit is being held at the beautiful Pechanga Resort and Casino. The new tower is solely for the conference center and added 500 hotel rooms, spacious Ballrooms, and houses ultramodern AV and Digital Media capability. With our continued growth year after year, we found it necessary to move to a much larger venue with more state-of-the-art features.

Because we have reached a level of ability and training, we can guarantee agents and brokers will attend in large numbers. We can say without a doubt, this event is the largest in California, hosted by the Health Underwriters Association. Since you are in the Senior Market and well branded, it is only fitting to be presenting at a Medicare only event. This year we expect 800+ attendees, so you can expect more foot traffic to your booth. We hope you can see the advantages by taking part as one of our IMPACT PARTNERS, this elite level is by invitation only.

We recognize you as a major player in the industry and hope you will join us at a level of partnership that makes a difference in your investment and business. Thank you, for your time, if you have any questions please do not hesitate to call or email. See you in August.

All Our Best,

Your 2019 Senior Summit Co-Chairs

Yolanda Webb, CHRS
Inland Empire AHU

Maggie Stedt, CSA, LPRT
Orange County AHU

Ricky Haisha, LUTCF
San Diego AHU



**Orange County Association of Health Underwriters in Collaboration
with Inland Empire Association of Health Underwriters
and San Diego Association of Health Underwriters
Presents:**

6th ANNUAL SENIOR SUMMIT

2019 Certification Provider / Sponsor and Exhibitor Application

This application is made on the ____ day of the month of ____, 2019 between:

(In the space above, print the name of your company, as you would like it to appear in all printed materials related to this tradeshow. Use no more than 30 characters including spaces).

The above-named company (herein called Provider/Exhibitor) and the Orange County, Inland Empire, San Diego Association of Health Underwriters (herein called OCAHU/IEAHU/SDAHU) agree upon the terms and conditions below.

1) **TABLE RENTAL FEES:** In consideration of the sum of \$ _____ (see Fee Schedule Page 6) paid to, and upon acceptance of this application by OCAHU/IEAHU/SDAHU booth rental shall be provided to the above referenced Provider/Exhibitor for the Senior Summit 2019, scheduled to be held at the Pechanga Resort & Casino, 45000 Pechanga Pkwy, Pechanga CA 92592, on August 28 and 29, 2019. Direct hotel phone number: 877-711-2946.

2) **TABLE LOCATION:** Seventy (70) vendor tables will be available for table top displays. OCAHU/IEAHU/SDAHU reserve the right to automatically assign the table locations upon receipt of completed contract and payment. OCAHU/IEAHU/SDAHU also reserve the right to assign space as deemed appropriate. The rental of two tables side by side is not assured and may be refused by OCAHU/IEAHU/SDAHU.

OCAHU/IEAHU/SDAHU understands that certain vendors prefer table space near certain vendors, or away from certain vendors. Should this be a consideration for you, please complete the items below:

I prefer to be in close proximity to: _____.

I prefer not to be in close proximity to: _____.

3) **YOUR OFFICIAL IDENTIFICATION:** Provider/Exhibitor agrees to let the Summit and OCAHU/IEAHU/SDAHU use the name of the Provider/Exhibitor in any advertising by OCAHU/IEAHU/SDAHU. Provider/Exhibitors with names longer than 30 characters including spaces may be shortened at the discretion of the tradeshow managers (OCAHU/IEAHU/SDAHU).

4) **TABLE FEATURES:** It is understood that the Exhibit Fee for each approximate 8' table space includes:

- Summit registration for two company representatives.
- One eight-foot draped table and two chairs
- A table identification sign
- Draped back wall (where applicable)

OPTIONAL FEATURE: Electricity is provided at \$90 per table (*Electricity must be ordered separately by completing the electrical services form in this packet. Order must be placed directly with Pechanga Resort & Casino two weeks prior to the event to avoid additional price increase.*)

OPTIONAL FEATURE: Hi-Speed Internet is available at no cost to you. Website or video streaming is at an additional cost of \$50 per day. Yes No

5) **INSTALLATION/BREAKDOWN:** Provider/Exhibitor shall be responsible for delivery and removal of equipment and display material to and from the exhibit area. Shipping and storage of exhibit material of any type should be arranged directly with the hotel per the Package Handling Instructions (See Page 4). Rate and Charges are the responsibility of the Provider/Exhibitor.

6) **ACCEPTANCE OF EXHIBIT:** OCAHU/IEAHU/SDAHU have the right to reject any application for exhibit space. Provider/Exhibitors with display items that in the opinion of the tradeshow managers interfere with the sight line of nearby Provider/Exhibitors may be modified by the trade show managers.

7) **PLACE AND NATURE OF EXHIBIT:** Display booths and other exhibits shall not be displayed in a way that interferes with other exhibits. No exhibits that violate any municipal or state laws, rules or regulations, including safety codes, will be allowed. The use of a heater or any heat-producing device as part of the exhibit is forbidden unless a special permit is first obtained from the local fire department and a copy of the permit is placed in the files of OCAHU/IEAHU/SDAHU.

Approval must first be obtained from the local fire department for the use, operations or presence of electrical, mechanical, of chemical device, which in the opinion of the local fire department or the official exhibit contractor might be hazardous in a public place.

8) **USE OF EXHIBIT SPACE:** All demonstrations, interviews, or other activities must be contained within the limits of your exhibit booth. No Provider/Exhibitor shall sign, sublet, or apportion the whole or any part of the space allotted to him without the knowledge and consent of OCAHU/IEAHU/SDAHU. Aisles must be kept clear.

9) **NOISY OR OBNOXIOUS EQUIPMENT:** If the operation of any equipment or apparatus produces noise of sufficient volume or odors found to be annoying to neighboring Provider/Exhibitors or guests, it will be necessary to discontinue such operation.

10) **RESTRICTION AND LOCATION OF EXHIBITS:** OCAHU/IEAHU/SDAHU reserve the right to require any Provider/Exhibitor to remove any part thereof, which in the sole judgment of OCAHU/IEAHU/SDAHU is not in keeping with the general character of the exhibition or is not in the best interest of the conference, and to remove or relocate any table as be needed for the good of the conference and its exhibits. The restriction includes any persons, things, conduct, printed material or anything of character, which may be objectionable to the exhibit as a whole. In the event of such restriction or eviction, OCAHU/IEAHU/SDAHU is not liable for any refunds or rentals or other Exhibition expenses.

11) **BOOTH PAYMENT AND CANCELLATION:** It is hereby agreed to that an exhibit space may be reserved by Provider/Exhibitor. A completed Exhibitor Application must be received with payment in full in order to reserve exhibit space. Payment in full is expected within 15 days of the Exhibitor Application submission. It is further agreed that in the event Provider/Exhibitor fails to perform in accordance with the terms and conditions set forth in the contract and within the Rules and Regulations of Exhibit, OCAHU/IEAHU/SDAHU, as its election, may cancel the contract and retain the full contract fee.

12) **SHOW CANCELLATION:** Should any situation beyond the control of OCAHU/IEAHU/SDAHU prevent the opening of the exhibit show, OCAHU/IEAHU/SDAHU shall not be held liable for any expenses incurred by the Provider/Exhibitor except the rental cost of the booth space.

13) **EXHIBIT PERSONNEL:** Each Provider/Exhibitor is limited to two (2) persons working at one table. All exhibit personnel must be the employees of the Provider/Exhibitors.

14) **FAILURE TO OCCUPY SPACE:** Any space which is not occupied by the exhibiting company on August 28, 2019 at 8:00AM will be forfeited by the Provider/Exhibitor and the space may be resold or used by OCAHU/IEAHU/SDAHU without refund, unless previous arrangements for delayed occupancy have been made in writing by OCAHU/IEAHU/SDAHU and the participating Exhibiting Company. **Booth set up is available from 2 PM to 5 PM on Tuesday, August 27th and on Wednesday, August 28th set-up begins at 6:00 AM and must be completed by 8:00 AM.**

15) **PROVIDER/EXHIBITOR SPONSORED ACTIVITIES:** Hospitality Suites and/or entertainment activities are not permitted to operate during the hours of the Conference. Arrangements for any Provider/Exhibitor-sponsored activities and hospitality suites must be made with OCAHU/IEAHU/SDAHU at least 30 days prior to opening exhibit.

16) **LIABILITY AND INSURANCE:** OCAHU/IEAHU/SDAHU, the facility (hotel, conference center, etc.), employees and or representatives thereof, and other organizations and persons connected with this conference (hereby known as Forging Institutions) shall not be held responsible for the safety of exhibits against fire, theft, or property damage, or for accidents to Provider/Exhibitors or their employees from any cause whatsoever, prior to, during or subsequent to the period covered by the Provider/Exhibitor contract. Provider/Exhibitors should place their own insurance to cover all contingencies. The Provider/Exhibitor agrees to indemnify those listed above against any claims for such losses, damage or injury upon signing the contract. The Provider/Exhibitor expressly releases the foregoing institutions, individuals and committees for any and all claims of losses, damage or injury. This also includes the period of storage prior to and following the Conference. Small or casually portable articles of value should be properly secured or removed for safekeeping during the hours the exhibits are closed. Provider/Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, and defend the losses and damages to persons or property, governmental charges or fines, and attorney's fees arising out of or caused by Provider/Exhibitors installation, removal or maintenance occupancy, or use of the exhibition premises or a part thereof. In addition, the Provider/Exhibitor's property is the sole responsibility of the Provider/Exhibitor to obtain business interruption and property damage insurance covering such losses by Provider/Exhibitor.

17) **PROTECTION OF EXHIBIT FACILITY PROPERTY:** Provider/Exhibitors will be held responsible for any damage done to the building by them or their employees. No nails, tacks, or screws shall be driven into the woodwork or floor of the building. No gasoline, kerosene, acetylene candles, or other flammable or explosive substance will be permitted in the building.

18) **SALES:** Any Provider/Exhibitor that wishes to sell or take orders on the premises of the show for exhibited products or services must first notify in writing OCAHU/IEAHU/SDAHU of all items, products or services for approval. The Provider/Exhibitor further agree that OCAHU/IEAHU/SDAHU shall be the sole judge of what constitutes sale order taking activities and may order the Provider/Exhibitor to cease such activity on the premises of the show on penalty of expulsion from the show.

19) **LITERATURE AND DISTRIBUTION:** Printed information may be distributed by Provider/Exhibitor representatives from the exhibit space only.

20) **PROVIDER/EXHIBITOR REGISTRATION:** All Provider/Exhibitor representatives must register for the show. Badges must be picked up at the registration desk in event foyer by every individual exhibit personnel.

21) **BADGES:** Badges for your exhibit personnel will be made from the list you submit to OCAHU/IEAHU/SDAHU. Conference badges identify you and are in evidence at all times during the show. Should the names of the attendee's change, in order to assure a printed badge, the exhibiting company must notify OCAHU/ IEAHU/SDAHU in writing at least five (5) days prior to the exhibit opening.

22) **REGISTRATION & NAME BADGES:** Please list all company representatives who will be attending the conference and representing your company at your booth. Please list any additional representatives or guests as additional attendees on Page 7 for name badges, conference registration and information. Be sure to include \$79 for each additional attendee if postmarked by August 1, 2018. Event name badges MUST be worn by all company representatives during the event. **(Representatives cannot enter Exhibit and Meeting spaces without Event Name Badge; No exception.)**

23) **VIOLATIONS:** It is expected that Provider/Exhibitors who violate these regulations will respond to OCAHU/IEAHU/SDAHU requests for correction. Eviction from the conference exhibit may result from violations of these rules and regulations as determined solely by OCAHU/IEAHU/SDAHU. In the event of such eviction, OCAHU/IEAHU/SDAHU are not liable for any refunds of rentals or other exhibition expenses.

24) **HOTEL ROOM RESERVATIONS:** Hotel Room Reservations are handled separately by Pechanga Resort & Casino. To secure the special event room rates, visit www.pechanga.com to reserve a room online or call Hotel Reservations at (888) 732-4264. Identify yourself as a guest of **Senior Products & Marketing Summit, booking code: 6223265**. Important: To secure the rooms at the special event prices, reservations must be confirmed no later than the cut-off date of 7/26/2019.

AUTHORIZED SIGNATURE OF PROVIDER/EXHIBITOR:

_____ Title _____

(I have read, understand and agree to the rules and regulations regarding the OCAHU/IEAHU/SDAHU exhibit program).

Questions?

OCAHU Co-Chairperson: Margaret Stedt | 949-492-8234 | Maggie.stedt@gmail.com

IEAHU Co-Chairperson: Yolanda Webb | 909-933-0891 | yolandaw1@outlook.com

SDAHU Co-Chairperson: Ricky Haisha | 619-660-6996 | rhaisha@haishainsurance.com

6TH ANNUAL SENIOR SUMMIT

August 28 – 29, 2019 Certification and Product Training

This application is made on the ____ day of the month of ____, 2019 between:

(Print the **name** of the proposed **Certification/Education/Product Training Provider** in the space provided above)

The above named company (herein called Provider) and the Orange County Association of Health Underwriters, Inland Empire Association of Health Underwriters and San Diego Association of Health Underwriters (herein called OCAHU/IEAHU/SDAHU) agree upon the terms and conditions below.

Certification and Training Day Opportunities

On Wednesday and Thursday, August 28 and August 29, 2019 upon approval of OCAHU/IEAHU/SDAHU, the Provider will conduct certification/education/product training class(es). Each class may be from 1 to 2 hours in length.

- 1) ROOM LOCATION:** OCAHU/IEAHU/SDAHU reserve the right to automatically assign the room locations upon receipt of the completed contract and payment. OCAHU/IEAHU/SDAHU also reserve the right to assign space as deemed appropriate. Room availability and assignment will be based on expected attendee and Provider requirements.
- 2) CERTIFICATION | EDUCATION | PRODUCT TRAININGS:** Certifications/Education/Product Trainings are the responsibility of the presenting Provider.
- 3) CE CLASSES:** Provider must meet with California Department of Insurance requirements, filed and with approved instructors. Coordination with Provider/Exhibitor and OCAHU/IEAHU/SDAHU is required. Additionally, a copy of the DOI Course Approval application must be provided to OCAHU/IEAHU/SDAHU 60 days prior to conference. A copy of the completed CE Sign-In Sheets must be provided to OCAHU/IEAHU/SDAHU within 10 days of the completion of the conference.
- 4) PAYMENT AND CANCELLATION:** Payment in full must be submitted to reserve Certification/Education/Product Training. It is further agreed that in the event Provider/Exhibitor fails to perform in accordance with the terms and conditions set forth in the contract and within the Rules and Regulations of the contract, OCAHU/IEAHU/SDAHU as its election, may cancel the contract and retain the full contract fee.
- 5) AUDIO VISUAL EQUIPMENT:** Classroom includes projector, screen and microphone. Please provide laptop computer and presentation on a portable USB flash drive for use at the event. Presentation should be emailed to tradeshow coordinator within 5 days in advance of the conference or provided on a USB flash drive at the event.

Certification | Education | Product Training – August 28 and 29, 2019

Certification | Education | Product Training (2 hours) \$2,500 = _____.

Certification | Education | Product Training (1 hour) \$1,250 X _____ = _____.

Name of Class: _____

Type of Training (*Please check type of program*): Certification Product Training CE Course

Expected number of Attendees _____

Contact Person for Training:

Name: _____ Company: _____

Telephone: _____ Email: _____

Remit this page along with the Summit Fee Schedule (Page 6).

6TH ANNUAL SENIOR SUMMIT FEE SCHEDULE

Sponsor | Exhibit Hall Table – August 28 and 29, 2019

Sponsor | Exhibitor Name: _____

Address: _____

City, State, Zip: _____

Telephone: _____ **Email:** _____

Provider/Exhibitor's booth sign should read: _____
 (In the space above, print the name of your company as you would like it to appear on the sign on your table. Use no more than 30 characters including spaces.)

YES! I will sponsor the event! Sponsorship Level _____ = \$ _____.
 (Complete Sponsor Opportunity page and note sponsorship level above. Submit Sponsor Page and this Fee Schedule Page with payment.)

EXHIBIT TABLE

Place number of Units Ordered in Blank and Multiply for total.

- Postmarked by August 1, 2019 \$999 X _____ = \$ _____.
- Postmarked after August 1, 2019 \$1,199 X _____ = \$ _____.
- INTERNET SERVICE (If Applicable)** \$50 X _____ = \$ _____.

ADDITIONAL ATTENDEES (Two included with the table at no additional charge)

- Postmarked by August 1, 2019 \$79 X _____ = \$ _____.
- Postmarked after August 1, 2019 \$109 X _____ = \$ _____.
- BLOCK OF 10 TICKETS** (savings of 10%) \$711 X _____ = \$ _____.
- PROGRAM ADVERTISING** (See Program Advertising Rates on Page 7): = \$ _____.
- CERTIFICATION | EDUCATION | PRODUCT TRAINING Total** (from Page 5) = \$ _____.

Grand Total: Write check to Orange County Association of Health Underwriters = \$ _____.

Paying with a Credit Card? Amex Discover MasterCard Visa

Printed Name on Card: _____

Credit Card Number: _____ Exp: _____ Security Code: _____

Signature: _____

ATTENDEES (Two included in table registration fees): - **Print Names Neatly Please!**

1) _____ 2) _____

ADDITIONAL ATTENDEES (\$79 each by August 1, 2019 | \$109 each after August 1, 2019):

3) _____ 4) _____

5) _____ 6) _____

7) _____ 8) _____

Program Advertisement Rates and Specs

Ad Size	Fees
Full Page (Color - 8 x 10", bleed)	\$500.00
Half Page (Color - 8 x 5" horizontal, bleed)	\$350.00
Quarter Page (Color - 4 x 6" vertical, bleed)	\$165.00
Business Card (Color digital copy)	\$100.00

Our 2019 program will feature all ads in color. **Please forward artwork in Hi-Res PDF files, and send ads to Gail James Clarke orangecountyahu@yahoo.com no later than August 1st.**

SENIOR SUMMIT

Sponsorship Opportunities

One Available **Palladium Show Partner** **\$16,000**

- Includes:
- One Hour Certification/Education/Product Training Class on Wednesday, August 28th
 - One Hour Certification/Education Class on Thursday, August 29th
 - Two draped vendor tables in exhibit hall (additional tables upon request)
 - Ten tickets *plus six additional attendee tickets*
 - Digital Media - Company campaign prominently displayed in Conference foyer
 - Color inside front cover program Ad, recognition in printed materials, signage, and website
 - Three appearances (2 min) at podium and 1 break out session. Introduction of Palladium Show Partner, and Partner to lead Opening Flag Salute on Wednesday, August 28th.

One Available **Platinum Show Partner (1 SOLD) Blue Shield Promise** **\$10,000**

- Includes:
- Two Hour Certification/Education/Product Training Class on Wednesday August 28th
 - Two draped vendor tables in exhibit hall (additional tables upon request)
 - Eight tickets *plus four additional attendee tickets*
 - Digital Media promotions at the Conference Center
 - Color outside back cover program ad (1st available), recognition in printed materials, signage, and website
 - One appearance (2 min) at podium and 1 Speaker Introduction at a breakout session (subject to approval of OCAHU/IEAHU/SDAHU)

Two Available **Gold Show Partner (1 SOLD) Warner Pacific** **\$8,500**

- Includes:
- One Hour Certification/Education Class on Wednesday, August 28th or Thursday, August 29th
 - Two draped vendor tables in exhibit hall
 - Five tickets *plus four additional attendee tickets*
 - Digital Media promotions at the Conference Center
 - Color center page program ad (first available), recognition in printed materials, signage, website and from podium
 - One appearance (2 min) at podium and 1 Speaker Introduction at a breakout session (subject to approval of OCAHU/IEAHU/SDAHU)

One Available **Lunch Service Sponsor – August 28th** **\$7,500**

- Includes:
- Plated / seated lunch service
 - Lunch tables with sponsor signage on tables on Thursday, August 29th
 - Luncheon napkins printed with company logo
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color full page program ad, recognition in printed materials, signage, and website

One Available **Lunch Service Sponsor – August 29th (SOLD) Aetna Medicare** **\$5,000**

- Includes:
- Buffet | Boxed Lunch service
 - Opportunity to display company tablecloth and signage on buffet tables on Wednesday, August 28th
 - Luncheon napkins printed with company logo
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color full page program ad, recognition in printed materials, signage, and website

- One Available **Registration Bag Sponsor (SOLD) SCAN** **\$4,000**
- Includes:
- Attendee registration bag with company logo (Bags provided by Company)
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color half-page program ad, recognition in printed materials, signage, and website
- Two Available **Continental Breakfast Sponsor (1 each day)** **\$3,500**
- Includes:
- Opportunity to display company tablecloth on breakfast buffet tables on August 28th or 29th
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color half-page ad in program, recognition in printed materials, signage, and website
- One Available **Grand Prize Sponsor** **\$3,500**
- Includes:
- Opportunity to collect grand prize raffle tickets at your table, announce and present grand prize to Winner on August 29th
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color half-page program ad, recognition in printed materials, signage, and website
- One Available **Morning Coffee Sponsor (SOLD) Pinnacle Medical Group (8/28) and AppleCare Medical Group (8/29)** **\$3,000**
- Includes:
- Opportunity to display company tablecloth on coffee table on August 29th
 - Your logo on paper coffee cups with lid
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color half-page ad in program, recognition in printed materials, signage, and website
- One Available **Name Badge Sponsor (SOLD) Financial Grade** **\$3,000**
- Includes:
- Logo printed on conference name badge holder
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color half-page program ad, recognition in printed materials, signage, and website
- One Available **Keynote Speaker Sponsor** **\$2,500**
- Includes:
- Opportunity to introduce Keynote Speaker(s)
 - One draped vendor table in the exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color quarter-page program ad, recognition in printed materials, signage, and website
- One Available **Registration Booth Sponsor (SOLD) Dickerson Insurance Services** **\$2,000**
- Includes:
- Company Signage and/or company tablecloths on registration tables
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color quarter-page program ad, recognition in printed materials, signage, and website

Two Available **Continuing Education (CE) Sponsor (1 each day)** **\$2,000**

- Includes:
- Option for company to provide logoed pens, pencils, and notepads at CE classes on Wednesday, August 28th or Thursday, August 29th (Logoed items are to be provided by Company)
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color quarter-page program ad, recognition in printed materials, signage, and website

One Available **Printed Program Sponsor (SOLD) Financial Grade** **\$2,000**

- Includes:
- “Thank You Recognition” with logo in the Summit Program
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color half-page program ad, recognition in printed materials, signage, and website

One Available **Decoration Sponsor (SOLD) PrimeCare, Part of OptumCare** **\$1,500**

- Includes:
- Recognition from the podium for sponsoring the conference decorations
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color quarter-page program ad, recognition in printed materials, signage, and website

One Available **Membership Table Sponsor** **\$1,500**

- Includes:
- Present conference attendees that join as a new member with a cash incentive
 - One draped vendor table in exhibit hall
 - Company Logo printed on all Membership applications
 - Two tickets *plus two additional attendee tickets*
 - Color quarter-page program ad, recognition in printed materials, signage, and website

One Available **Refreshments Sponsor (1 each day) (SOLD) Monarch Health Care (8/28)** **\$1,500**

- Includes:
- Signage and/or company tablecloth on refreshments table on Thursday, August 29th
 - One draped vendor table in exhibit hall
 - Two tickets *plus two additional attendee tickets*
 - Color quarter-page program ad, recognition in printed materials, signage, and website

Sponsor Payment Options: Complete the Fee Schedule Page 6, along with the Sponsorship Page and mail back with a check to the address listed below, or fax/email with credit card payment to:

Orange County Association of Health Underwriters (OCAHU)
1442 E. Lincoln Avenue, PMB 441 | Orange, CA 92865-1934
Tel: (866) 921-6440, ext. 3 | Fax: (858) 408-2671
orangecountyahu@yahoo.com

PECHANGA MATERIAL HANDLING (DRAYAGE) ORDER FORM AND CREDIT CARD AUTHORIZATION

Be sure your freight is insured from the time it leaves your place of business until it is returned after the show.

SHOW NAME: Senior Product and Marketing Summit
Pechanga Resort & Casino Conference Center DATE OF
CONFERENCE: August 28 & 29, 2019

DEADLINE: August 26, 2019

SHIP TO: Star Way Productions
43475 Business Park Drive, Temecula, CA 92590 **Phone (951) 678-2759 • Fax (951) 678-8052**

COMPANY	EMAIL ADDRESS	PHONE NUMBER	BOOTH NUMBER
---------	---------------	--------------	--------------

AUTHORIZED CONTACT SIGNATURE	AUTHORIZED CONTACT – PLEASE PRINT	DATE
------------------------------	-----------------------------------	------

X

SHIPPING: Please ship all inventory to Star Way Warehouse (address above). Packages sent to “hotel guests” at hotel front desk are subject to these charges.

Material Handling (Drayage) Rates

All trucks checking in at the exhibit site prior to 2:00 p.m. on published move-in days will be unloaded the same day. Certified Weight Tickets are required for each shipment. Please contact Star Way Productions prior to shipments requiring special handling such as ground loading, side door loading, constricted space loading, designated piece loading or stacked loads.

ROUND-TRIP RATES PER SHIPMENT

USE INCOMING WEIGHT ONLY & ROUND UP TO THE NEXT 100 LBS.

CRATED ADVANCE SHIPMENTS TO WAREHOUSE	Shipment Weight	Rate/100 lbs.	Min. Shipment	Estimated Charges	OFFICE USE ONLY	
					Weight	Final Cost
Includes shipments that can be received at the warehouse, delivered to Conference Center and unloaded at the dock and delivered to the booth with no additional handling required (crated and palletized only.) Empty containers will be returned at the close of the show. When packed, the crated materials will be picked up at the booth and loaded onto outbound carriers.	lbs	\$ 62.00	\$ 124.00	\$		
SMALL PACKAGE SHIPMENTS	# of Cartons	1 st Carton	Ea. Addl. Carton	Estimated Charges	OFFICE USE ONLY	
Includes cartons received without documentation and delivered to the booth without guarantee of piece count or condition. Limited to 50 lbs per shipment, per delivery. Includes Federal Express/UPS shipments.	Cartons	\$ 30.00	\$ 7.00	\$		
INSTALLATION/REMOVAL LABOR	# of Laborers	# of Est'd Hours	Hourly Rate	Estimated Labor	OFFICE USE ONLY	
Star Way must be contacted at least 3 days prior to conference if installation/removal labor is required. 4 hours minimum shift.			\$34.00		Total Hrs	Final Cost
We understand that your calculation is only an estimate Invoicing will be done from the actual weight. Adjustments will be made accordingly.	PECHANGA SERVICE CHARGE (21%)			\$ _____		
	TOTAL ESTIMATED CHARGES			\$ _____		

Be sure your freight is insured from the time it leaves your place of business until it is returned after the show.

CREDIT CARD AUTHORIZATION

CARDHOLDER NAME: _____

BILLING ADDRESS: _____

CREDIT CARD NUMBER: _____

EXPIRATION DATE: _____

CARDHOLDER SIGNATURE: _____

CARD TYPE: (check one)

AMEX _____

DINER'S CLUB _____

DISCOVER _____

MASTERCARD _____

VISA _____